

LMC Training

**2013 Capacity Statement**

# LMC Training

## Company Overview.....

LMC Training provides workforce development solutions to the seafood industry. Our skills base covers most sectors of the industry including:

- Aquaculture;
- Processing;
- Environmental Management and
- Sales and Distribution.

LMC Training has a demonstrated ability to engage with individual workplaces, species specific associations or national organisations and assist them in achieving their productivity goals.



# LMC Training

Is a Results Driven  
Company.....

LMC Training is the preferred training provider for warm water aquaculture species farmed in Australia. LMC Training has conducted industry endorsed training in the following key areas:

- Water Quality
- Health Management
- Biosecurity
- Machinery Operation
- Feed Optimisation
- Health and Safety
- Risk Management
- Hatchery Operations
- Business Planning
- Business Operations
- Human Resources
- Data Management
- Project Management
- Quality Assurance
- Leadership
- Marketing
- Distribution
- Product Innovation
- Food Safety
- HACCP
- Environmental Management Systems
- Competitive Manufacturing
- Sustainability
- Product Harvesting

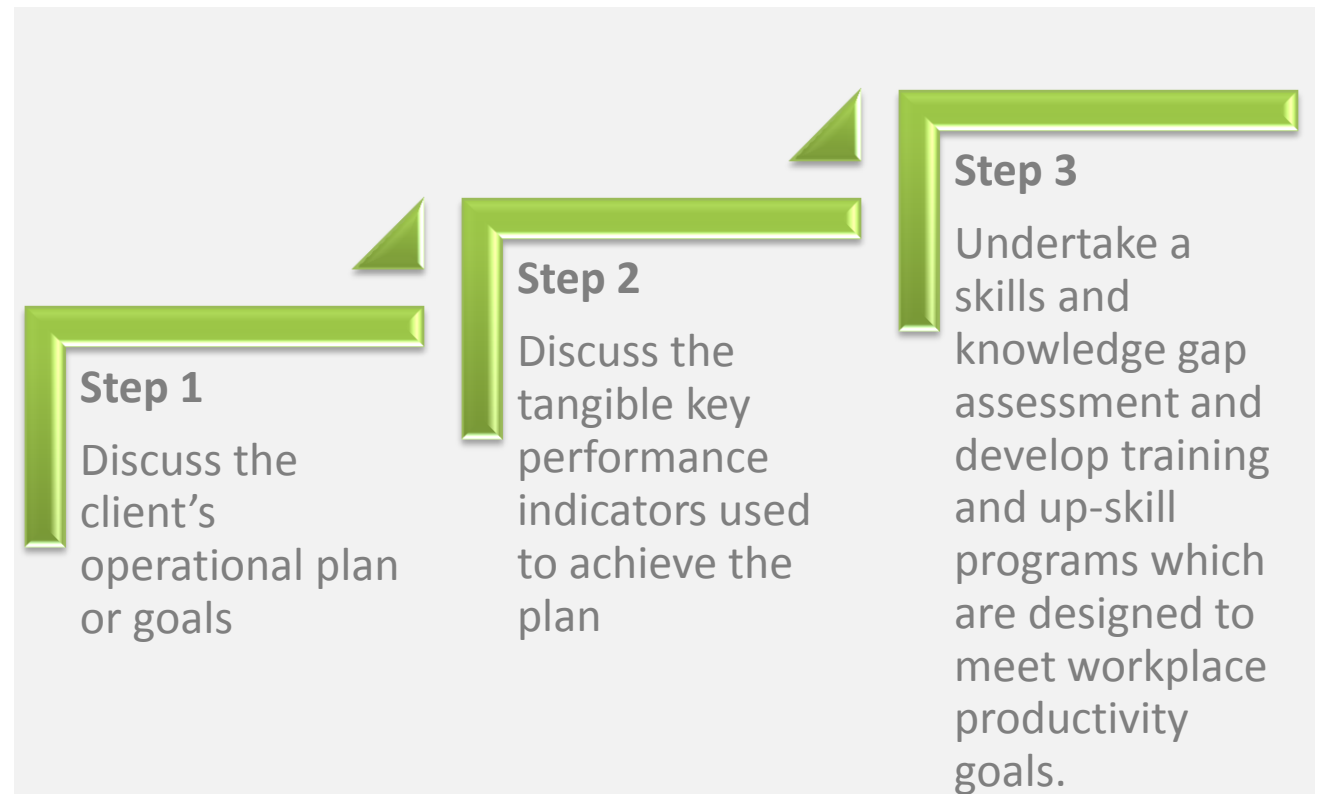
All training is designed and implemented to enhance workplace productivity, leading to maximising the profit base of commercial enterprise.



# LMC Training

## Our Methods.....

LMC Training takes a 3 step approach to developing their programs.



# LMC Training

Provides Accredited  
Training Programs.....



LMC Training is a registered training organisation that delivers training and assessment under the Australian Qualification Framework. LMC Training develop and implement accredited programs to suite all levels of the commercial workforce, ranging from entry level workers through to managers and CEOs.

Qualification Level	Profile	Training Outcome
Certificate I Certificate II	New or untrained staff	General skills
Certificate III Certificate IV	Existing skilled staff	Enhanced technical proficiency
Diploma	Managers and owners	Broad productivity gains



LMC Training

RTO Provider Code 32341 - ©LMC Training Pty Ltd

# LMC Training

## Our Qualifications .....

LMC Training is a seafood focused organisation that delivers training and assessment in the following qualifications:

- Certificate I, II, III, IV and Diploma in Aquaculture
- Certificate III, IV and Diploma in Seafood Processing
- Certificate III and IV in Seafood Sales and Distribution
- Certificate IV in Environmental Management



# LMC Training

Our People Make the Company.....

At LMC Training we put people at the heart of our business. LMC training is fortunate enough to have a core group of experienced, highly skilled individuals. They each have over 10 year's commercial experience along with appropriate post graduate qualifications in their chosen field of expertise.

LMC Training also has a large network of highly specialised contract trainers and content experts that are regularly engaged when their skills base is called for.



# LMC Training

## Our People.....



Mark Oliver is the owner/CEO of LMC Training and has been in the seafood industry for 23 years. He has over 10 years full time experience in commercial aquaculture and over 12 years full time experience in delivering targeted training for the seafood industry. Mark is passionate about the sustainable growth of the global aquaculture industry and firmly believes that this will be primarily driven by a quality human resource pool.

Mark has a Bachelor of Science (Honours), a Graduate Diploma in Education, a Diploma of Aquaculture and vocational training and assessing qualifications. He is also the vocational training and education theme leader for the Australian Seafood Cooperative Research Centre, board member of the World Aquaculture Societies Asia Pacific Chapter, and an *International Specialised Skills Institute Fellow*.





# LMC Training

## Our People.....



John Moloney has 19 years' experience in the aquaculture industry. John received a degree in Marine Science from the University of Sydney and a Masters degree in Aquaculture at the University of Tasmania. He has extensive hands-on experience in commercial prawn aquaculture and worked his way up from technician to farm general manager where he was responsible for all areas of farm operation.

John also has commercial marine fin fish farming experience and is passionate about increasing workplace productivity through a skilled and organised staff base. He has been a member of the Australian Prawn Farmers Association executive and R&D committee's for a number of years.

# LMC Training

## Our People.....



Anni Conn graduated with a Masters in Aquaculture and Fisheries from the University of Plymouth, UK in 1997 and has worked in the commercial seafood sector for the past 14 years. Anni has hands-on experience in finfish and crustacean production, processing, distribution and business management. Anni has managed large-scale seafood processing facilities and has experience in facility design, operational systems, process efficiency and developing best-practice food safety and quality assurance arrangements. In 2009 Anni took part in the National Seafood Industry Leadership Program and was also awarded an overseas scholarship to the UK, Denmark, the Netherlands, Morocco and Greenland to research the latest developments in seafood processing. Anni is passionate about the global seafood industry and believes that getting the right people skilled and into the industry is the key to its long-term viability.



# LMC Training

## Our People.....



Rod Missen has a Masters degree in Aquaculture and over 15 years' experience in commercial production. Rod has specific skills in recirculating aquaculture system design, construction and implementation. His company RAD Aqua has built biosecure facilities for both commercial operators and research agencies throughout Australia. Rod also owns and manages one of Australia's largest indoor fish farms which produces over 700 tonnes of live premium fish per annum.

Rod embraces a suite of technologies but always emphasises that is the skills and knowledge of the individual staff that makes the greatest difference to commercial success.

# LMC Training

Some of our Contract Trainers.....



Dr Matt Landos of Future Fisheries Veterinary Services provides quality aquatic animal health advice and treatment to the commercial aquaculture industry. LMC Training engages Dr Landos to deliver high end health management and biosecurity training and targeted workshops throughout the region.

# LMC Training

Some of our Contract Trainers.....



Mark Asman has been in commercial aquaculture for over 25 years. After graduating from Humboldt State University in California with a science degree in Fisheries Management, Mark has lived and worked abroad for most of his career in Chile, Canada, and Australia. Mark is now a freelance consultant. His last role was as Chief Operations Officer for Tassal in Tasmania, Australia's largest aquaculture company. Prior to Tassal, Mark was the General Manager for Marine Harvest Canada.

Mark's range of experience covers all areas of farming including broodstock programs, hatcheries, marine farms, primary and value added processing. Mark's emphasis is overall business management and creating an organization and culture focused on the bottom line. Mark has been an excellent addition to the delivery of LMC Trainings management level courses.

# LMC Training

Has a Quality Track  
Record.....

Throughout 2011-12 LMC Training was successful in obtaining more than \$1.7 Million (AUD) worth of agency funding to assist in the development and implementation of workforce development programs for the Australian seafood industry. LMC Training has a 100% success rate in workforce development tenders and applications. LMC has provided workforce development solutions to Australia's largest prawn (shrimp) and barramundi (Asian sea bass) producers as well as numerous other aquaculture and post-harvest facilities.

LMC Training has had over 270 individuals from commercial seafood enterprises undertake a workforce development program in 2011-2012 with over 95% completion rates.



# LMC Training

Some of our Clients.....



# LMC Training

Has Other Services.....

LMC Training has a demonstrated ability to provide other related services to industry which include:

- Designing Workforce/Labour Development Plans;
- Extension Services;
- Workplace Reviews/Strategic Plans/SOPs;
- Feasibility/Scoping Studies;
- System/Farm Design and Construction;
- Policy Development;
- Production License and Permit Support;
- Evaluations;
- Community Engagement and
- Technical Support.





We will go further. We will get results.

We will do more than our competitors.

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